## The state will ensure the demand for high-tech products

The 27<sup>th</sup> International Forum-Exhibition "Russian Industrialist" was held at the Convention and Exhibition Centre "ExpoForum" from the 28<sup>th</sup> till the 30<sup>th</sup> of November.

Within three days the "Russian Industrialist" and its events were visited by more than 35 thousand people from 29 regions of Russia and from more than 30 countries of the world.

The opening ceremony of the exhibition was attended by the Governor of Saint-Petersburg Mr. Alexander Beglov, the Deputy Minister of Industry and Trade of Russian Federation Mr. Vasiliy Osmakov. Mr. Osmakov read a welcoming letter from the Chairman of the Government of the Russian Federation Mikhail Mishustin. The Minister of Industry of the Republic Belarus Alexander Rogozhnik, the Deputy Plenipotentiary Representative of President of the Russian Federation in the Northwestern Federal District Vadim Potomsky, the President of the Russian Union of Industrialists and Entrepreneurs Alexander Shokhin, the General Manager of the stock company "Russian Export Center" Veronika Nikishina, the President of the Union of the Industrialists and Entrepreneurs of Saint Petersburg Anatoly Turchak, and the heads of the companies and enterprises visited the Exhibition.

The co-organizers of the Forum-Exhibition "Russian Industrialist" were the Russian Union of Industrialists and Entrepreneurs, Ministry of Industry and Trade of the Russian Federation, the Government of Saint-Petersburg. The Partners of the Forum were the National Union of Manufactures and Suppliers of equipment and tools for metal working, Norilsk Nikel, ARPP Home Soft. The official informational partner was the News Agency TASS.

### **Congress Program**

The Forum-Exhibition hosted 140 business events on the following thematic tracks: Implementation of the Concept of the technological development of the Russian Federation, Technological sovereignty, Interregional and intersectoral cooperation, Development of human resources potential, the New contours of the international cooperation. Commissions and Committees of the Russian Union of the Industrialists and Entrepreneurs held 12 open meetings.

On November 28, the Joint Plenary Session was held as a part of the Final of the Competition of professional skills "Professionals" and the IX All-Russia Forum "National Qualification System of Russia" -

"Education and the labor market: tools for interaction". Deputy Chairman of the Government of the Russian Federation Tatyana Golikova welcomed the participants of the Plenary Session with the following words: "We are present at the final day of the 1<sup>st</sup> Russian Competition of professional skills "Professionals". We have combined this event with the Forum "Russian Industrialist". This was

very important for us, because here it is possible for the young people looking for themselves in the profession to come into the contact with those who directly manage the enterprises and who can share with the relevant competencies".

The Plenary Session became the central event of the Forum. Its name was "Sustainability and Development: key technologies, role of the State, personnel for industry, new contours of the international cooperation".

The session took place on November 29 and began with a speech of the Governor of Saint-Petersburg Alexander Beglov. He noted the export success of the Northern capital.

"In 2022 we increased the funding for the regional export support program for 50% and in the first half of this year we increased the export to friendly countries for 88%"—Mr. Beglov said.

Delivering the welcoming speech, Deputy Chairman of the Government of the Russian Federation – Minister of Industry and Trade of the Russian Federation Denis Manturov announced that the state ensures the demand for hi-tech products in ten key industries.

"Almost for every of these industries (aircraft- and shipbuilding, radio electronics, machine tool manufacturing, LNG production, diesel production and others) we did a lot in previous years relate to technological groundwork. Taking this into account, we have determined the further actions and we are preparing the Project Design Passport, to approve them during the first half of the next year. The leading contractors have been already selected and the circle of the interested companies has been already formed. But the most important issue is that the state guarantees the demand for the hi-tech products both through the regulatory mechanisms and through funding by the budget and the National Welfare Fund, totally for 1 trillion 36 billion Rubles.", — Mr. Manturov said.

The first Deputy Minister of Industry and Trade of the Russian Federation Vasiliy Osmakov stated about the need of new industrialization in Russia. He noticed, that today, in the face of new challenges, many opportunities are opening for industry, which will be able to demonstrate "its best features".

"The current situation forms a unique window of opportunities. We can see the grow in 7,2% per nine months in the manufacturing industry. But it is impossible to cover everything with the state money, although we are going to continue the investments despite the high key rate. We are trying to restart the preferential and revolving lending programs, to do them more targeted", Osmakov said.

President of the Russian Union of the Industrialists and Entrepreneurs Alexander Shokhin stated about the importance of increasing of predictability of the conditions of the implementation of industrial projects.

"The task for the Russian Union of Industrialists and Entrepreneurs in the current conditions is to increase the predictability of the conditions of the implementation

of industrial projects and provide the full assessment of consequences of any proposed measures. We need a balance of interests — both for state authorities, and bodies, responsible for the real sector, for the business itself", - Shokhin said.

General Manager of the Russian Export Center Veronika Nikishina noted that developing markets have grown significantly both in economic and technological terms, their share in global GDP has become dominant, reaching 58%.

"Since 2000s the role of the developing countries in the global economy began to change dramatically. If earlier we talked about the economic and technological dominance of developed countries and considered it as a driver of the global trade growth, today the situation is different. The developed countries are starting to understand this, that's why they are pursuing policies to curb the grow of developing countries", – Nikishina said.

EEC Minister for technical regulating Viktor Nazarenko focused the attention of the audience on the low security of the market of the EAEU countries from the unsafe products of third countries.

"Inside our Register we have one and half of million certificates and nine million of declarations. Among them 470 thousand of certificates and 3,7 million of declarations are for foreign products. There are no so many manufactures, as many certificates and declarations we have. Thus, the revision is required. We don't know, what enters our market," – Nazarenko said.

The Engineering Forum was dedicated to issues of interaction between leading technical universities and industrial enterprises.

### **International Program**

The following business dialogues took place on the track of the international industrial cooperation: "Russia-China", "Russia-Africa", "Russia – Latin America", "Russia - Belarus", "Russia - Asia".

On November 28, the VIII Meeting of the Advisory Council on interaction of the Eurasian Economic Commission (EEC) and the Business Council of the Eurasian Economic Union (EAEU) was held.

On November 29, on the sidelines of the Forum-Exhibition "Russian Industrialist" a memorandum of cooperation was signed between the Business Council of the Eurasian Economic Union (EAEU) and the Chamber of Commerce and Industry of the Republic of Uzbekistan (CCI of Uzbekistan).

As a part of the Business Program bilateral and multilateral international business-dialogues, sessions and conferences with China, Belarus, Latin Amerika, countries of Asia and Africa were conducted.

Presentations of three Special Economic Zones of the Republic Uzbekistan – Technopark "CHIRCHIK", Free Economic Zone "Navoy", Technical Park "Ohangaron Tech Industrial", one of the largest investment platforms of the United

Arab Emirates – AIM Congress and the Special Economic Zone of the United Arab Emirates RAKEZ were held.

The Forum was attended by the delegates from the Republic Belarus, the People's Republic of China, the People's Republic of Bangladesh, the Republic of Indonesia, the Republic of Philippines, the Republic of the Union of Myanmar, the Azerbaijan Republic, the Republic of Uzbekistan, the Republic of Turkey, the United Arab Emirates, the Republic of Mali, the Central African Republic, the Republic of Congo, the Republic of Kenya, the Republic of South Africa, the Republic of Zimbabwe and the Republic of Cameroon. The exposition of companies from the Belarus and China was widely presented at the Forum-exhibition,

#### Exhibition

At the exhibition more than 400 exhibitors demonstrated the latest developments in the field of IT, instrument engineering, radio electronics, mechanical engineering, robotics, machine tool building, metal working, engine manufacturing, security systems and etc. Proposals from employers – enterprises were presented as well. Nine Russian regions presented the collective exhibitions (collective booths). One of the largest industrial centers of the country, Saint-Petersburg, demonstrated the achievements of the 49 leading. The expositions of the companies from the Republic Belarus and the People's Republic of China were widely presented at the Forum – 55 foreign companies presented their industrial achievements.

# **Business Matchmaking**

The Business matchmaking Area was working during the all three days of the Forum. More than 1800 meetings were performed. They were scheduled through the Electronic Appointment System Platform. The largest and strategic enterprises from Russia met the new suppliers and contractors there.

Among the companies-participants were: State Unitary Enterprise "Peterburgskiy Metropoliten", State Unitary Enterprise "Vodokanal", Gasprom Neft, Guild of Builders, Thermo-Severniy Stream, NPP "VOLO", the Permanent Representative of the Republic of Tatarstan, Nevskiy plant Trubodetal, Alliance Group, Association of the Industrial Enterprises of Saint-Petersburg, State Unitary Enterprise "Gorelectrotrans", Heating network of Saint-Petersburg, Mechanical plant from Tosno, Proletarskiy plant, Power Machines, State Unitary Enterprise TEK SPb, Promsnab Group, Globex IT, System Tender, Terra Electro, Vineta, Obskiy pier, Mezhregion test, Veles, MCD, Brice, Lensvet, Russian Railways, Nothern Capital Air gates, the Union of Railwaymen, Krasnyi Vyborzhets Kursk Battery Plant, Vostok Steel, the Post of Russia, Pasazhirautotrans, Gorelectrotrans, Rosseti Lenenergo, Lazer Technologies cluster and etc. in addition to Russian companies, the business meetings were attended by the delegations from the People's Republic of China, Emirates, Indonesia, Free Economic Zones of Uzbekistan and others.

## **Events of the Partner's Projects**

The Forum-Exhibition was preceded by the Final of the Competition of professional skills "Professionals". 680 of the best specialists from all over the country demonstrated their skills in 55 key competencies for the home industry.

On the same site with the Forum-Exhibition "Russian Industrialist", the Final of the Competition of professional skills "Professionals", Forum "National Qualification System of Russia", the Exhibition of technical means for industrial safety SFITEX, the Saint-Petersburg International Scientific and Educational Salon, Congress "Professional Education, Science and Innovations in the XXI century", Engineering Forum, Forum of the Working Youth and the XXII Peterburgskiy International Automotive Forum: the Revival of the Russian Automobile Industry AutoInvest-2023 were held. The special program of the industrial tourism was organized: "Saint-Petersburg is the cultural and industrial capital". It included the visits to the leading industrial companies of Saint-Petersburg and Leningrad Region.

As a part of the Partner's events the national Congress of special technologies "Spetstech" was held at the BSTU "Voenmeh" named by D.F.Ustinov. the meetings of the Congress brought together more than 600 representatives of the law and defense enforcement agencies, leading enterprises of the high-tech industries, industrial, defense and academic science.

"National Congress of the special technologies" is the new multifunctional event, designed for effective generation and applying of the latest special technologies. It is the right direction, supported by the Russian Union of Industrialists and Entrepreneurs", — emphasized Anatoliy Tkachuk, the Chairman of the Committee of the Russian Union of Industrialists and Entrepreneurs on the Defense Industry, the BOD Member of the Russian Union of Industrialists and Entrepreneurs.

"Russian Industrialist" has become not only the indicator of the global processes of transformation of the industrial sector, but their catalyst as well. I am confident, that the Forum-exhibition helps Russia to achieve the status of one of the leading industrial empire in the world", — Sergey Voronkov, the General Manager of "ExpoForum-International", summed up the results of the Forum.